

**AITSO**

A LEG TO STAND ON



2012  
**ANNUAL** REPORT

## OUR MISSION

Our mission is to offer children who have lost their limbs in traumatic accidents or suffer from congenital disabilities the physical capabilities to access the opportunities and self-esteem earned through education, work and mobility.

## ABOUT ALTSO

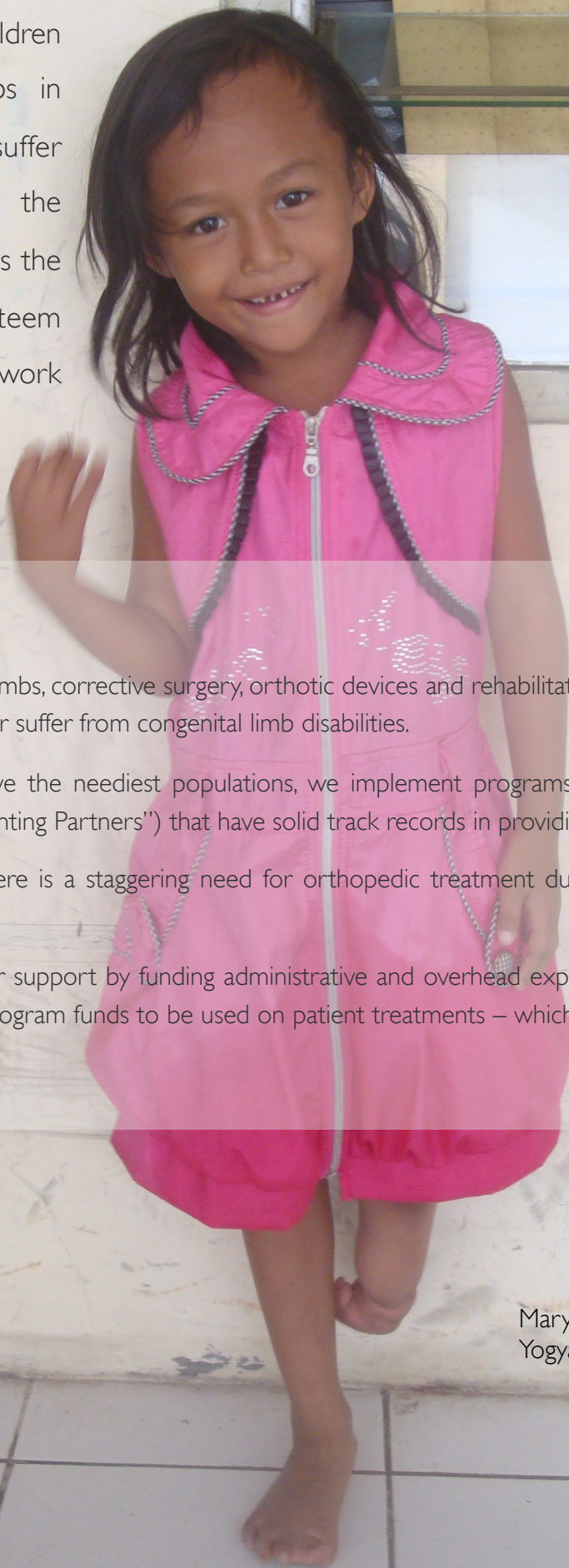
ALTSO provides free prosthetic limbs, corrective surgery, orthotic devices and rehabilitative care to children who have lost limbs in traumatic accidents or suffer from congenital limb disabilities.

To maximize our reach and serve the neediest populations, we implement programs in local hospitals and clinics (“Program Partners” or “Implementing Partners”) that have solid track records in providing pediatric orthopedic care.

We work in countries where there is a staggering need for orthopedic treatment due to landmines, violence, and most simply – poverty.

Our Program Partners match our support by funding administrative and overhead expenses – like staff salaries and utilities – allowing 100% of our program funds to be used on patient treatments – which means more children helped per every donor dollar expended.

Maryam, age 8  
Yogyakarta, Indonesia



# PROGRAM PARTNERS

After working with our partners to determine how ALTSO's funding can treat the highest number of patients in a program year (January 1 – December 31), budgets for each program are created. Funding is then disbursed in 3 equal installments through the term of the partnership upon the partner's compliance with reporting requirements. Our partners agree to use this money only for treatment costs, and never for administrative expenses; this means 100% of ALTSO's program allocation is used to manufacture prosthetic and orthotic devices, purchase surgical materials, provide treatment and rehabilitation to patients, and to provide training to local healthcare providers to create sustainable programs for years to come.

Our Program Partners submit patient intake forms ("PIF's") on a monthly basis for every child who is evaluated and treated under our program. PIF's include patient history, diagnosis, treatment provided, cost of treatment and devices, follow-up requirements and before-and-after treatment photos in addition to other relevant data. Program results and patient data are then recorded into ALTSO's patient database for analysis. Quarterly progress and financial reports are cross-checked with the patient database so that trends can be analyzed to better understand the need in ALTSO's program countries.

Such thorough and transparent program partnerships help increase our programs' effectiveness and ultimately maximize the number of children treated.

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*A Leg To Stand On-Ahmedabad Clinic*

*Impact Foundation Bangladesh*

*The Amar Jyoti Charitable Trust*

*Kabul Orthopedic Organization*

*Association of the Physically Disabled of Kenya*

*Kausay Wasi Clinic*

*The Cambodia Trust*

*Mountains of Hope*

*Comprehensive Rehabilitation Services in Uganda*

*The Pakistan Society for the Rehabilitation of the Disabled*

*Fundacion Casa de Colombia*

*Yakkum Rehabilitation Center*

*Hope Disability Center - Nepal*

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# WHY WE WORK THROUGH PARTNERS

Our implementing partners on the ground have spent years in the field of pediatric orthopedic care, treating children suffering from congenital or traumatic limb disabilities. To maximize our reach and serve the neediest populations, ALTSO's partners match our support by funding administrative and overhead expenses – like staff salaries and utilities – [allowing 100% of our program funds to be used on patient treatments](#) – which means more children helped.

We work in areas where there is a staggering need for orthopedic care due to landmines, violence, and most simply – poverty. We only work with partners that have a solid track record of providing high-quality pediatric orthopedic treatment and the capacity to continue growing their treatment program – and help more children – with ALTSO's support.

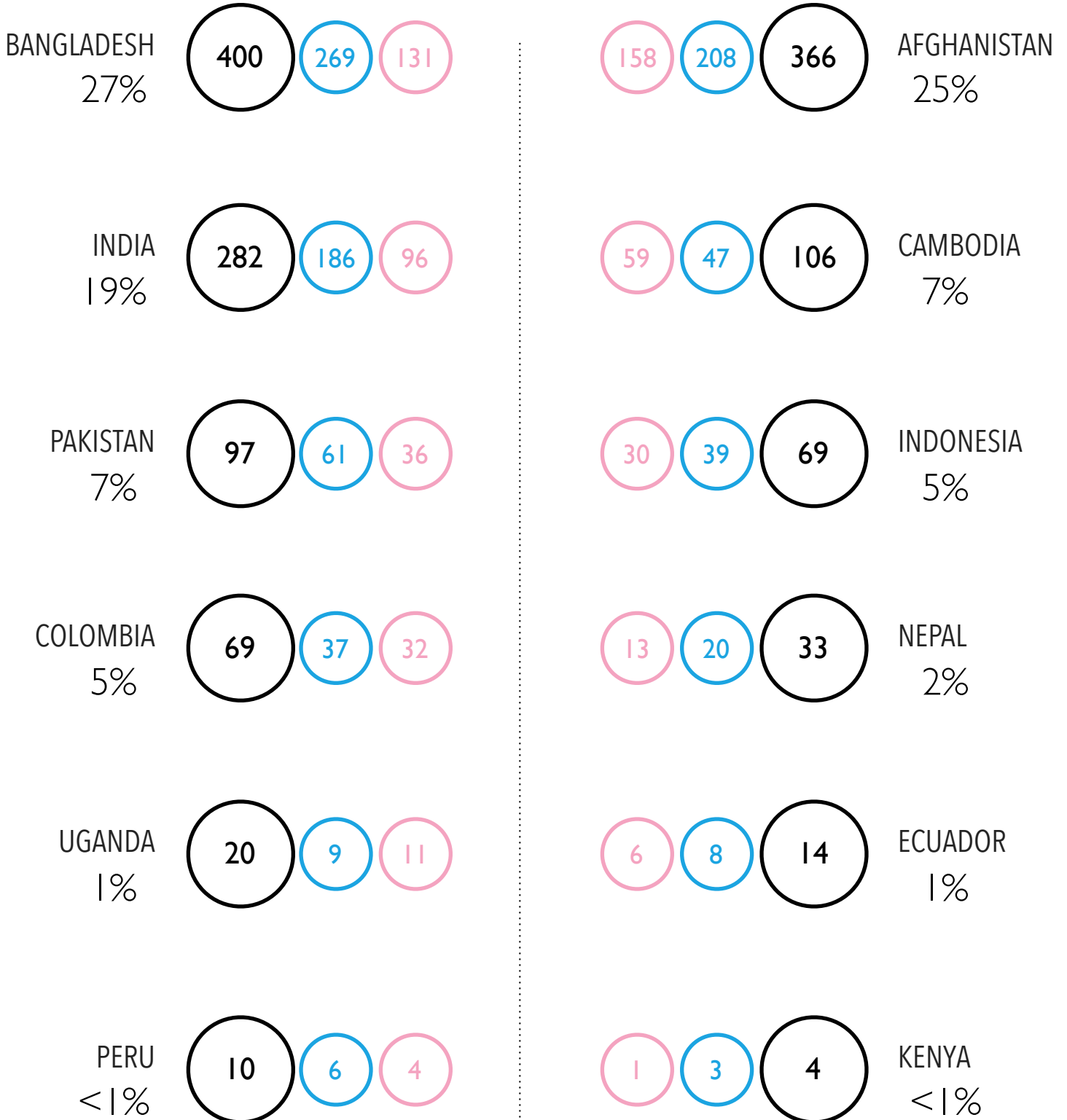
Our partners staff local prosthetic technicians, surgeons, and nurses, all of whom understand the area, patient population, languages spoken, and what locally-available materials are best suited for the terrain, climate and comfort of the patient. Their extensive network allows us to identify some of the neediest children, many of whom live in remote areas and would otherwise go unnoticed – and suffer needlessly.

# CHILDREN SERVED IN 2012

○ TOTAL CHILDREN TREATED

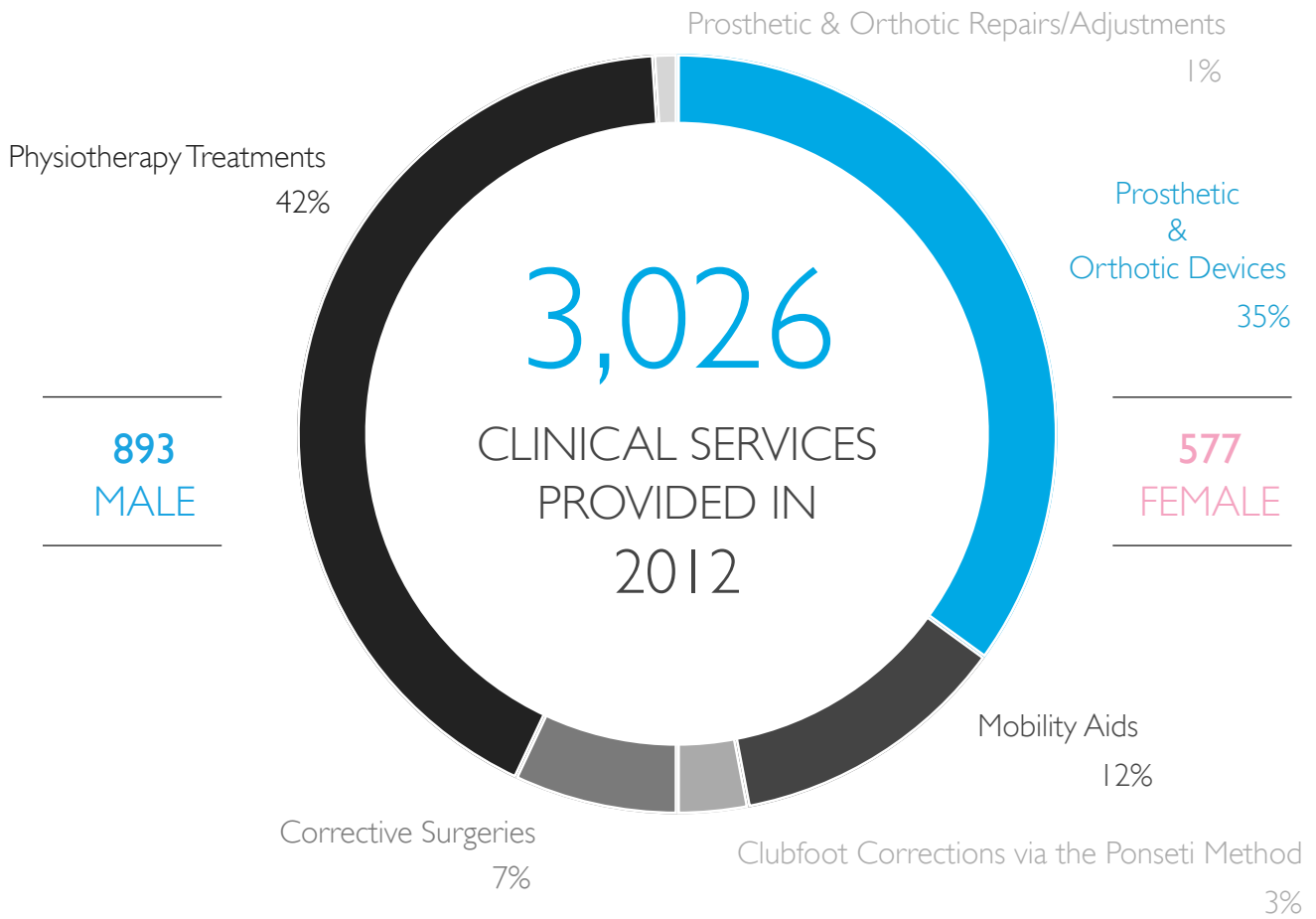
○ MALE

○ FEMALE



# CLINICAL SERVICES

In 2012, we provided **1,470** children in 12 developing countries with free orthopedic devices, treatments and rehabilitation. Here's where our services were needed:



**1,470**  
CHILDREN TREATED

**113**  
PROSTHETIC LIMBS

**947**  
ORTHOTIC BRACES

**348**  
MOBILITY AIDS

**348**  
CLUBFOOT CORRECTIONS

**211**  
CORRECTIVE SURGERIES

**1,285**  
PHYSIOTHERAPY SESSIONS

**211**  
PROSTHETIC & ORTHOTIC REPAIRS

**6**

PROSTHETIST / ORTHOTIST TRAINED

**843**  
CONGENITAL

**299**  
COMPLICATIONS DURING BIRTH

**158**  
TRAUMA

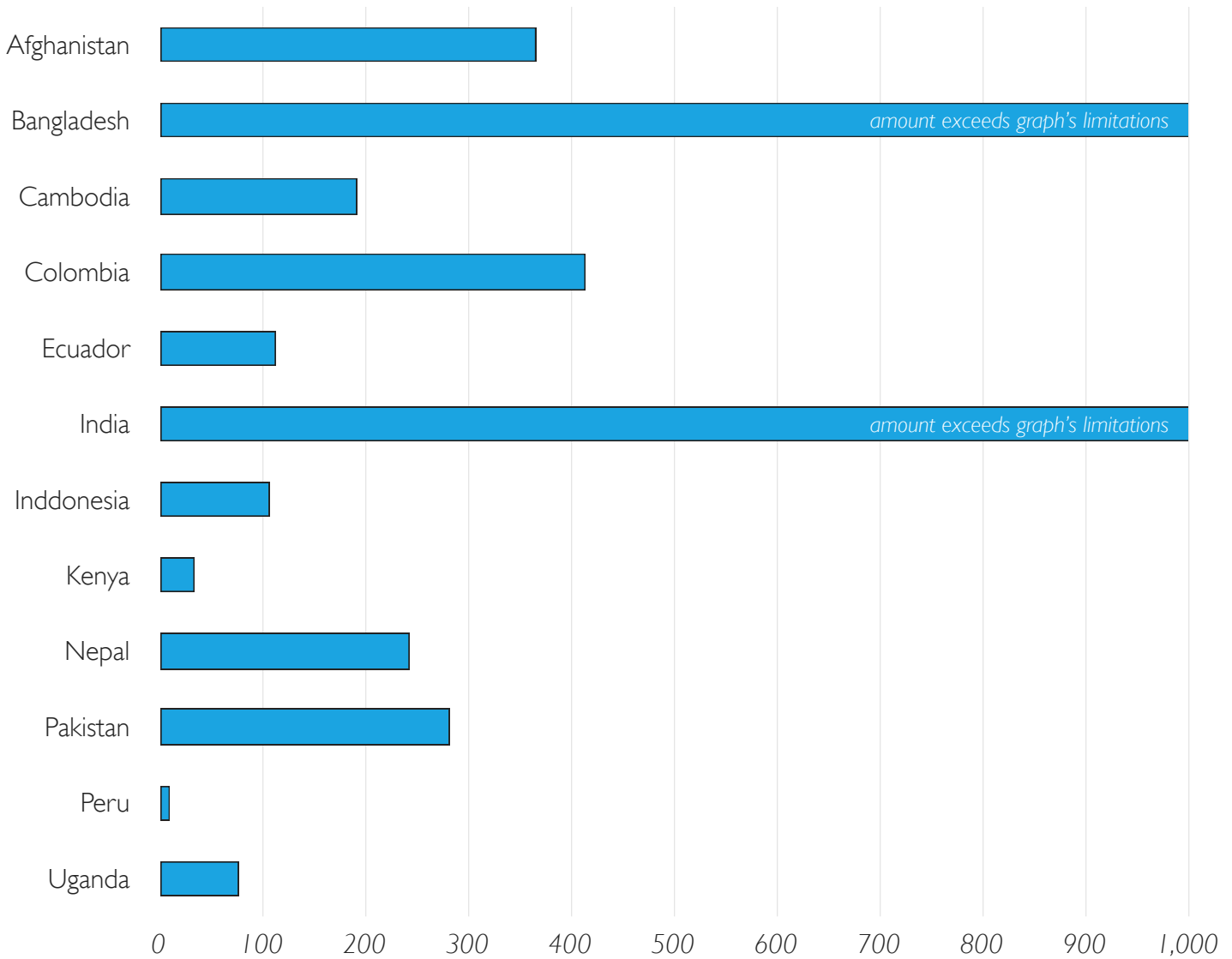
**96**  
INFECTION

**74**  
ACQUIRED DISEASES

# OUR WORK THROUGHOUT THE WORLD

## Children Treated To Date

Please note, not all past programs and countries are displayed in the graph below.



## WHY ASIA?



Asia is home to over 50% of the world's population, making it the most populated continent on earth. Due to its sheer size and amount of poverty, we direct most of our attention, services and fundraising focus to our programs throughout Asia.

Since 2013, we've funded more pediatric orthopedic treatments in Asia than any other geographic region. Asia makes up more than 75% of services provided by ALTSO and is by far our most concentrated investment.

# HEDGE FUND ROCKTOBERFEST NEW YORK CITY

The Ninth Annual Hedge Fund Rocktoberfest – New York City, the annual fundraising benefit for children’s charity A Leg To Stand On (ALTSO), took place on Thursday, October 11 at 583 Park Avenue in New York City. With approximately 1,200 guests in attendance, the event was the charity’s most successful to date. Hedge fund managers and hedge fund industry professionals performed



rock and roll and acoustic music to raise money for ALTSO. Special guests included former Knicks player John Starks, actors Federico Castelluccio, James McCaffrey, Ice-T and his wife Coco.

# HEDGE FUND ROCKTOBERFEST CHICAGO



ALTSO’s first annual Rocktoberfest-Chicago was held on Thursday, October 25, 2012 at City Winery-Chicago. Approximately 300 guests attended the event including sponsors from Seamless, Hanley Foundation, Eagle Seven Trading, X-Change Financial Access (XFA), Cheiron Trading LLC, Russell Indexes and more. Ray McKenzie, head of sales and marketing at Chicago based futures exchange ICE (InterContinental Exchange), who spearheaded the inaugural Midwest event, and sponsoring the events in

both cities. “We have been thrilled by the enthusiasm and the support for ALTSO’s work. It is going to be a terrific night out and will improve the lives of so many children in need.” Jen Justice Band, Deep Cover, The Wrong Boys, Flyte and special guests John Langford and Sally Timms performed and rocked the night away.

For more photos, visit [500px.com/altso/sets](http://500px.com/altso/sets)

## STATEMENT OF FINANCIAL POSITION

	2012	2011
<b>ASSETS</b>		
Cash and cash equivalents	\$219,678	\$202,019
Investments	\$885	\$754
Accounts receivable	\$23,000	\$45,172
Prepaid expenses	n/a	\$58,954
Security deposit	\$2,850	\$2,850
Equipment, net of accumulated depreciation amounting to: (\$3,005 / 2012) (\$2,073 / 2011)	\$6,684	-
<b>LIABILITIES AND NET ASSETS</b>		
Liabilities:		
Accounts payable and accrued expenses	\$18,500	\$11,416
Total liabilities	\$18,500	\$11,416
Net assets:		
Unrestricted	\$234,597	\$298,333
Total net assets	\$234,597	\$298,333
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$253,097</b>	<b>\$309,749</b>

## STATEMENT OF ACTIVITIES

	2012	2011
<b>SUPPORT and REVENUE</b>		
Special Events, net costs of direct benefit to donors of (\$191,422 / 2012) (\$149,596 / 2011)	\$228,374	\$217,324
Direct mailing campaign	\$104,630	\$208,695
Contributions - In-Kind	\$45,235	\$123,571
Grants	\$13,501	\$14,494
Individuals	\$103,691	\$9,486
Foundations	\$250	\$8,420
Corporations contributions	\$39,668	\$1,120
Dividends and interest	\$104	\$223
Unrealized loss on marketable securities	\$116	(\$12)
<b>TOTAL SUPPORT AND REVENUE</b>	<b>\$545,708</b>	<b>\$583,321</b>
<b>EXPENSES</b>		
Program services	\$367,355	\$437,570
Management and general	\$73,144	\$101,730
Fundraising	\$168,945	\$227,298
<b>TOTAL EXPENSES</b>	<b>\$609,445</b>	<b>\$766,598</b>
<b>CHANGE IN NET ASSETS</b>	<b>(\$63,737)</b>	<b>(\$183,277)</b>
<b>Unrestricted Net Assets, beginning of year</b>	<b>\$298,334</b>	<b>\$481,610</b>
<b>Unrestricted Net Assets, end of year</b>	<b>\$234,597</b>	<b>\$298,333</b>

for the year ended December 31, 2012, with summarized comparative figures for the year ended December 31, 2011.



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**LEVELING**  
**THE PLAYING FIELD**  
**FOR CHILDREN**  
**WITH LIMB DISABILITIES**  
**IN THE DEVELOPING WORLD**

Leveling the playing field for children with limb disabilities in the developing world since 2002.

## CONTACT US

267 Fifth Ave. Suite 800

New York, NY 10016

t: 212.683.8805

f: 212.683.8813

info@altso.org

Mon-Fri 9-5 EST

To learn more about ALTSO, visit [www.altso.org](http://www.altso.org)